

# For Immediate Release



## *Stephan Salvador Joins Brintech as Risk Management Practice Manager*

October 13, 2009 – Austin, Texas. Stephan Salvador has joined Brintech as the Practice Manager for Risk Management.

"We are extremely pleased to welcome Stephan to the Brintech team," says Hal Oswald, Brintech's President & Chief Executive Officer. "His understanding of enterprise risk management in the banking industry will make a significant difference for our clients across the country, and we feel confident in his ability to further the interests of our existing client base in a particularly challenging time in the industry."

Stephan was formerly Product Manager and Practice Manager for another national consulting group. "My goals with Brintech are to help financial institutions manage the risks inherent in banking, become more efficient and effective in their risk management and compliance activities, and enable sustainable results," says Salvador. In his work with community banks, he focuses on starting ERM and ORM programs, and mitigating risks in fraud prevention, information security, data privacy, business continuity, and vendor management.

"As Ken Proctor, the founding director of Brintech's risk management practice, departs on December 31, Steve will be an excellent addition to the Brintech risk management team," says Oswald. "We anticipate a seamless transition and wish Ken all success."

Stephan Salvador was an early leader in formal risk and compliance governance, risk assessments, and using technology to build sustainability into these programs. His 26-year banking career started in operational positions at Mellon Bank. Stephan was also a senior consulting manager with KPMG risk advisory services.

He is a member of the Risk Management Association and a frequent speaker with the ABA, state banking associations, and user groups. He has published many white papers and articles on industry risk issues: "Designing an Operational Risk Program for a Community Bank," "The Role of Technology in Risk Management," "The Discipline of Business Continuity Planning," "Addressing Traditional Fraud Amidst the Online Hype," "A Risk Management Program in Six Months," and "Creating the Foundation for ERM."

Stephan received a bachelor's degree in quantitative business analysis from Pennsylvania State University in 1983.

Brintech is a management consulting firm to the banking industry that helps clients drive improved bottom-line results. Founded as a technology consulting firm, the company has evolved into one of the leading strategy, performance improvement, and profit enhancement advisory services in the nation. For the past 15 years, 100% of our focus has been on the community bank marketplace, creating a detailed understanding and a history of the market — its challenges, technology, and regulatory changes.

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